



Invitation to the International Workshop on Resource Mobilisation (IWRM)

Programme

Tuesday, 26 August 2014,

- 10H00:** Registration
- 10H30: Welcome - Opening Plenary Tina Thiar, Frank Julie, Lorenzo Davids - The Big Picture!
- 11H45 Tea
- 12H00: Changes in the Funding Environment - Sophie Hobbs GreaterGood
Andy de la Mare – CSI practitioner ABSA
- 13H00 LUNCH
- 13H45 Dealing with disruptive change: the power of stakeholder connections –Colin Habberton GivenGain
- 15H00 Changes in the Funding Environment - Jolan van Herwaarden Europe
- 16H00 Two (2) training / skills building
- Popularize your brand - Sofia Neves Life Choices & Sarah-Leigh Watson- Africa&Heart
- Social fundraising: dynamics & key success factors – Carla Ferreira Community Manager; The GivenGain Foundation, South Africa
- 17H00 Technology donations for NPO's
Arnold Netshambidi, Programme Manager: SANGOTeCH
Southern African NGO Network (SANGONeT)

Wednesday, 27 August 2014

- 9H00 Maximising stakeholder engagement in your fundraising campaigns - Louise Driver CEO of the Children's Hospital Trust
- 10H00 Parallel Training Workshops (3) / skills building
Fundraising New Generation X - Titania Fernandes Community Chest
Connecting Capital: The Rise of Social Finance – Colin Habberton GivenGain
Income Generating / Social Entrepreneurs – Tina Thiart HG Group & Natalie Miller – ZARUS Group (South Africa)
- 11H30 Tea
- 12H00 Sustaining a new culture of Giving – High Net worth Giving / Individual Giving Panel: NOXOLO HLONGWANE: Head of Philanthropy | Nedbank Private Wealth & Sarah Scarth Fundraising Consultant
- 13H30 LUNCH
- 14H30 How to succeed in Foreign Fundraising. – Jill Ritchie Director, Papillon Press and Consultancy
- 15H30 Sustainability Solutions – rewriting you success aligning your strategy to the new environment, Cathy Masters: C. Masters Development Services cc Financial Health for Non-Profits & Tina Thiart HGG NPO Sustainability Solutions
- 17H00 The .ngo|.ong Initiative and What's Next Online for NPOs Rebecca Regan-Sachs - Communications Manager: AMGlobal Consulting USA
- 17H45 Public Interest Registry

Thursday, 28 August 2014

- 9H00 Capacity building in Resource Mobilisation - Jolan van Herwaarden
Trainer and Mentor Organisational Capacity Building
- 10H00 Role of the Board in Fundraising - Frank Julie Master of
Philosophy in Adult Education and Training (UCT) Consultant -
Author - Strategist - Advisor - Facilitator
- 11H00 Good Governance / Risk Management – Ricardo Wyngaard NPO
Lawyer
- 12H00 African Grantmakers Network - Adern Nkandela, representative
of the AGN.



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